

SUMMARY

Over forty-five years of appraisal experience in Northern California. Areas of emphasis include Alameda, Contra Costa, Santa Clara, Solano and Sacramento Counties.

Property types valued and analyzed include the following:

- Multi-Family Residential
- Vacant Land – Improved and Unimproved
- Commercial – Retail, Industrial and Office
- Subdivision – Feasibility and Valuation
- Rental and Market Surveys
- Litigation Support and Expert Witness Testimony
- Consulting Services

WORK HISTORY

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|----------------|-----------------|---------------------------------------|
| 1998 – Present | Owner | Smith & Associates, Inc. |
| 1985 – 1998 | Owner/Partner | Smith Denton Associates, Inc. |
| 1983 – 1985 | Owner/Partner | Cypress Valuation Group, Inc. |
| 1980 – 1983 | Owner | Smith Associates |
| 1979 – 1980 | Staff Appraiser | T. A. Burns Company |
| 1972 – 1979 | A.V.P. | Bank of America, Appraisal Department |

EDUCATION

California State University, Chico, CA

Bachelor of Arts, Industrial Technology

Appraisal Institute / AIREA Courses

Principals and Practice of Real Estate • Capitalization Theory Part B (Exam 1B-B) • Case Studies in Real Estate Valuation • Industrial Valuation • Valuation Analysis & Report Writing (Exam 2-2) • Demonstration Appraisal Report • Preparation and Use of the UCIAR Form • Valuation of Leases • Subdivision Analysis • Easement Valuation • Appraisal Regulations of the Federal Banking Agencies • Standards of Professional Practice, Parts A & B • Highest and Best Use and Market Analysis - Course 520 • Appraisal Practices for Litigation • Eminent Domain • Federal and State Laws and Regulations Workshop • Review Theory General

SREA and College Coursework

Introduction to Appraising Real Property • Principles of Income Property Appraising • Legal Aspects of Real Estate • Real Estate Economics • Real Estate Financing

PROFESSIONAL AFFILIATIONS

- Appraisal Institute, MAI No. 7954
- Approved by the Department of Corporation, State of California
- Qualified as Legal Expert Witness – Contra Costa, Alameda, Napa and Sacramento Counties